



# Microsoft Dynamics 365 Business Central





# Are you outgrowing your accounting system?

Siloed  
systems

Duplicate  
data

Manual  
processes

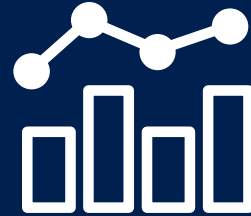
Insufficient  
reporting

Security  
issues

# Microsoft Dynamics 365 Business Central



Connect your business



Make smarter decisions



Start and grow easily





Connect your business

# Deploy a single, comprehensive solution

Automatically pull systems and processes together to manage financials, sales, service, and operations.

Connect with 3<sup>rd</sup> party applications like payroll, banking, CRM, or industry-specific systems.



Financial management



Project management



Operations management

## MICROSOFT DYNAMICS 365 Business Central



Sales & service management



Reporting & analytics



Supply chain management

# Microsoft Dynamics 365 Business Central

## Core Capabilities

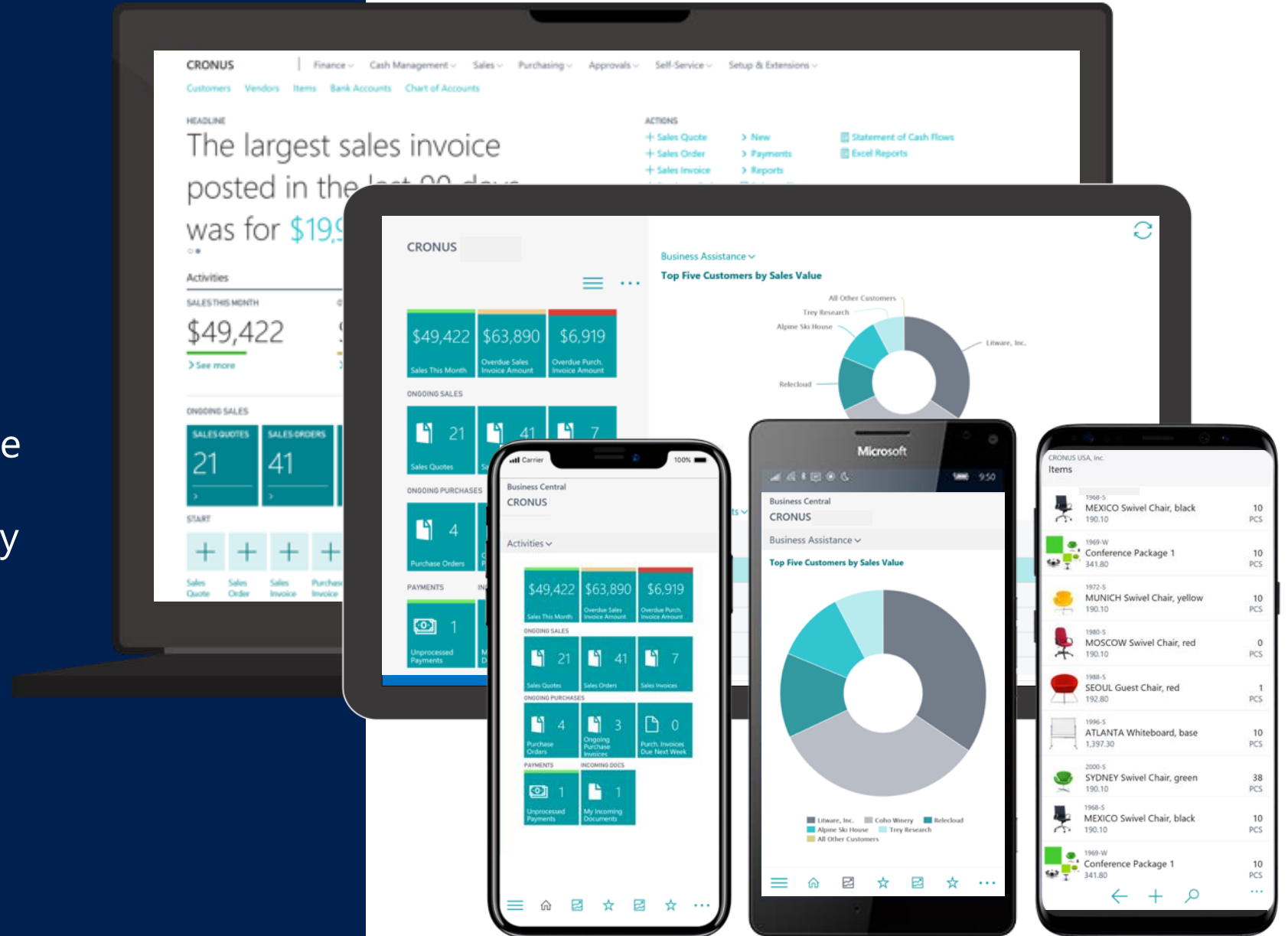
 Financial management	Account receivables/ payables	Bank reconciliation	Fixed asset management	Month/Year end closing
 Sales & service management	Quote generation	Contact management	Sales invoicing	Payment processing
 Project management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
 Supply chain management	Inventory and Purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
 Operations management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
 Reporting & analytics	Customer insights	Self-serve reports	Interactive dashboards	Built-in intelligence



# Work where your business takes you

Desktop, laptop, tablet, or phone you get the same powerful capabilities and rich functionality

Get one experience that's consistent and secure across Windows, iOS, and Android.



# Manage quote to cash, all within Outlook

Create quotes, process orders, and submit invoices without leaving Outlook.

Access live data directly from Microsoft Excel to update items, sales orders, and purchase orders.

Customize outgoing documents such as quotes and invoices in Microsoft Word.

The screenshot displays the Outlook interface with an email thread on the left and a Business Central data overlay on the right. The email thread includes messages from Scott Mitchell and Jim Glynn regarding a quote for office furniture. The Business Central overlay shows details for 'C00010 - Jim Glynn', including a balance of 8,036.40 (Past Due) and a total of 5,278.78. A bar chart shows 'Aged Accounts Receivable' with a period length of 1 month overdue. Below the chart is a 'Sell-to Customer Sales History' table.

Category	Value
Balance (\$)	8,036.40
Past Due	5,278.78
LTD Sales	12,906.30
YTD Sales	12,906.30

Period	Not Overdue	2W	4W
3000	~1000	~1500	~1000

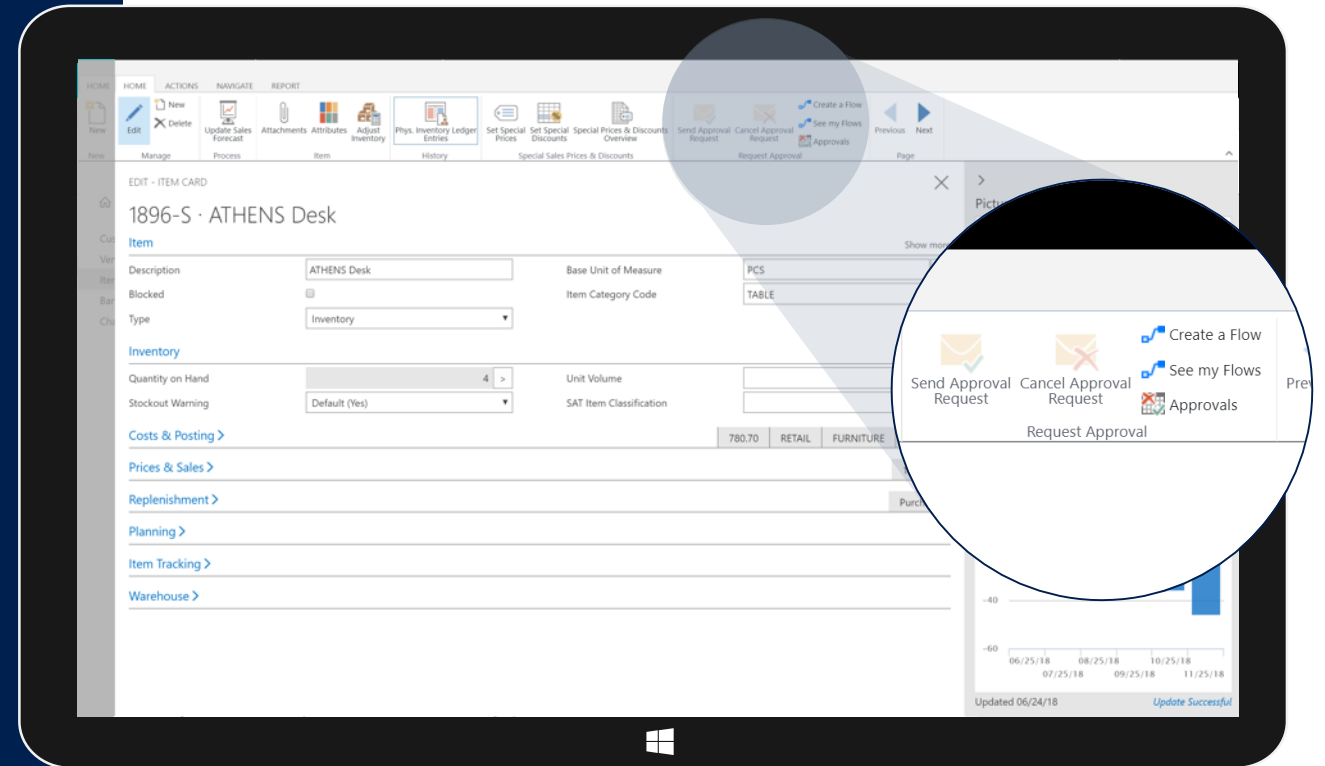
Category	Value
Ongoing Sales Quotes	2
Ongoing Sales Blanket Orders	0
Ongoing Sales Quotes	1
Ongoing Sales Blanket Orders	2

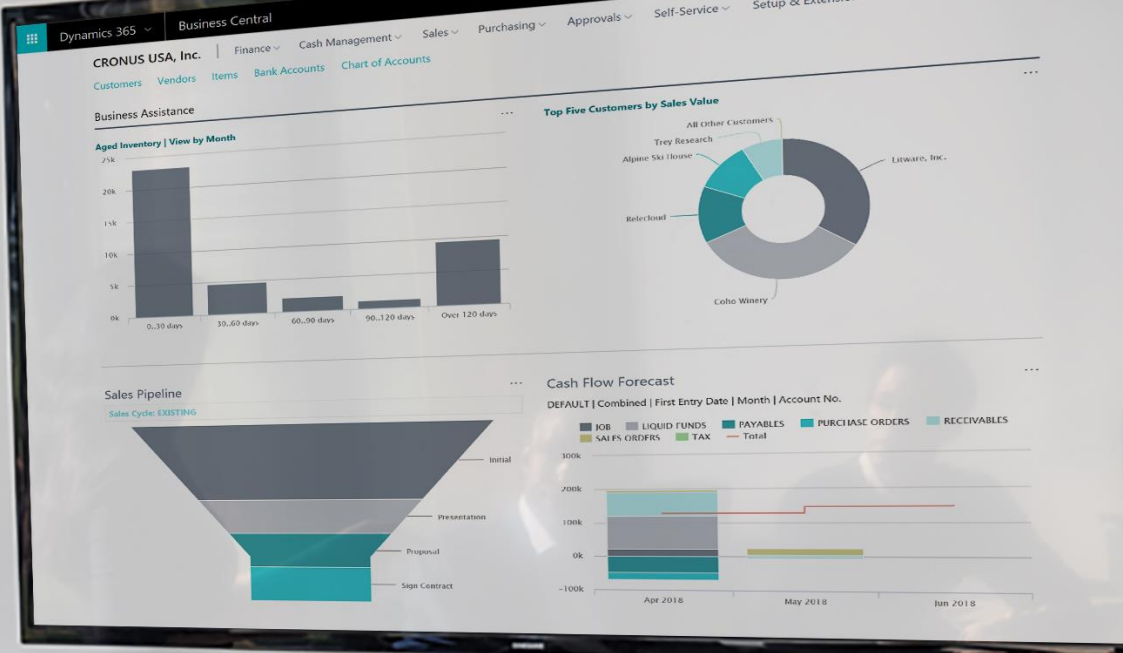


# Automate and secure business processes

Streamline business processes with easy-to-create workflows. Track cash flow and secure purchasing, credit authorization, and vendor payment processes.

Ensure compliance with audit trails and enterprise-level security.





Make Smarter Decisions



# Get an end-to-end view of your business

Centralize data from finance, sales, service and operations to get an accurate view of your business.

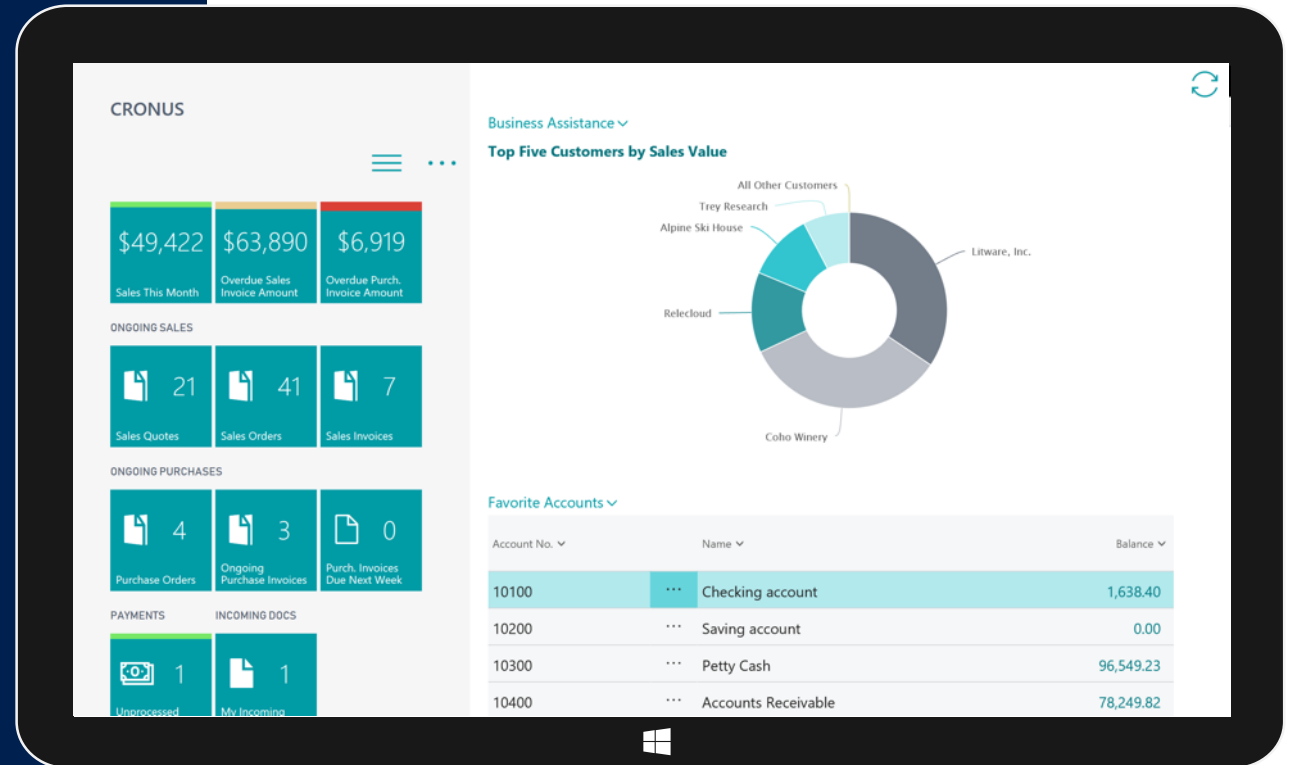
Real-time data updates help you spot trends, prevent issues, and deliver great customer experiences.



# Sell smarter and improve customer service

Focus on the right opportunities and track ongoing sales performance using custom dashboards and multidimensional reports.

Gain a comprehensive overview of service tasks, workloads, and employee skills to effectively assign resources, accelerate case resolution and better serv. customers.



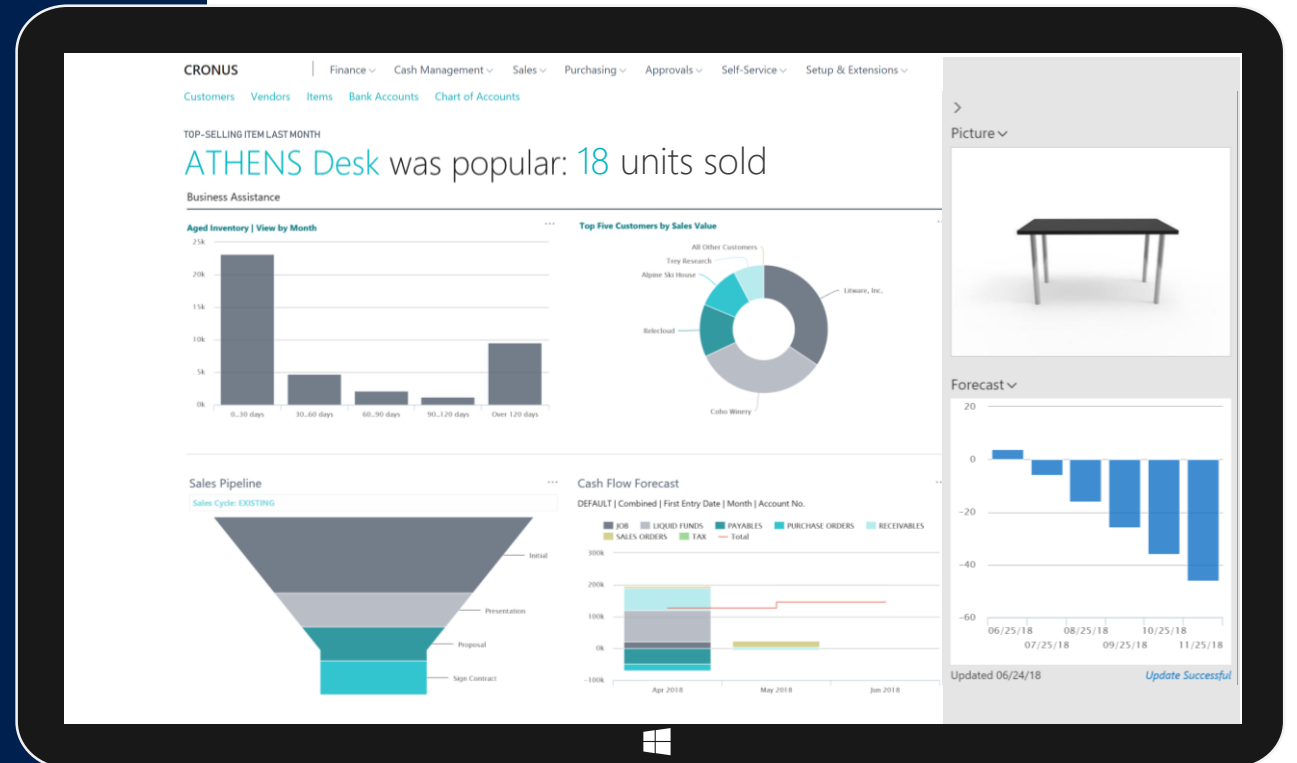


# Guide employees to optimal outcomes

Predict when and what to replenish with built-in intelligence, sales forecasts and dynamically updated inventory levels.

Get recommendations on when to pay vendors to use vendor discounts or avoid overdue penalties.

Manage budgets and monitor progress with real-time data on available resources.





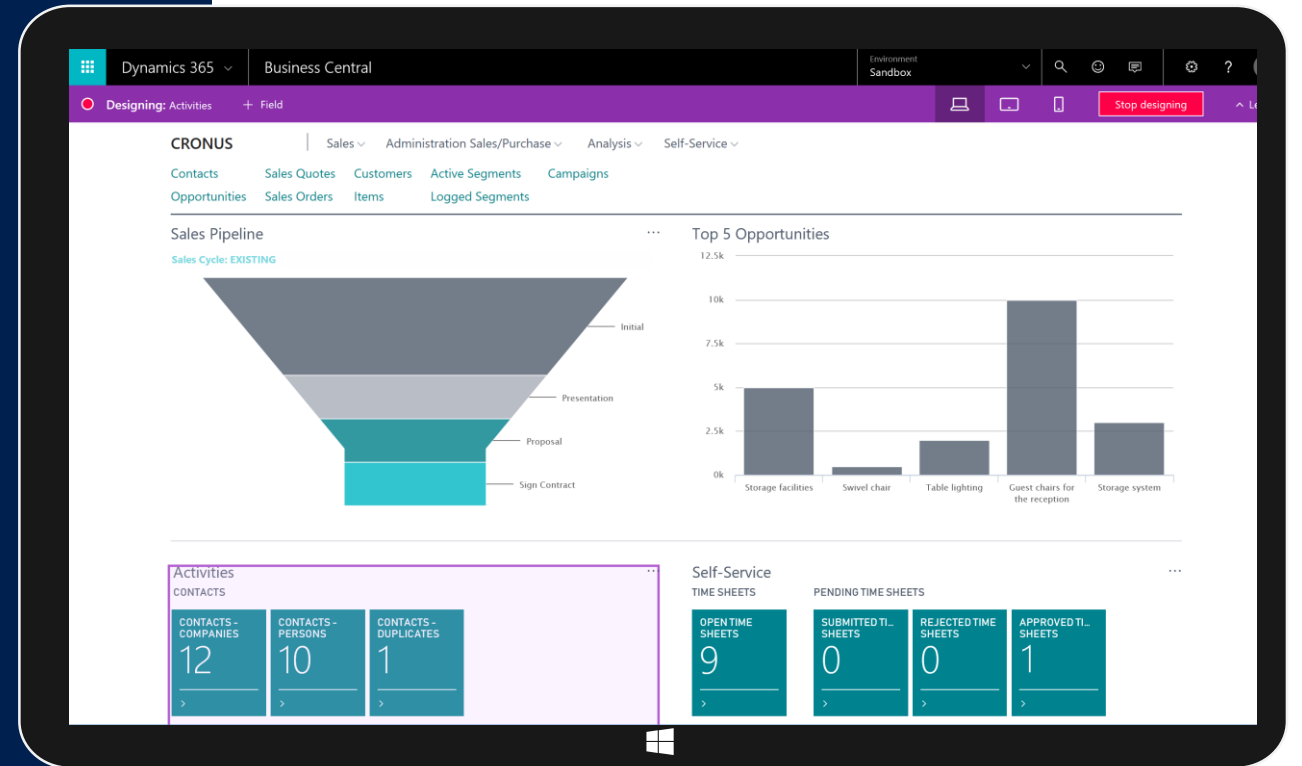
Start and grow easily



# Tailor to your needs

Customize applications to support  
your unique business needs.

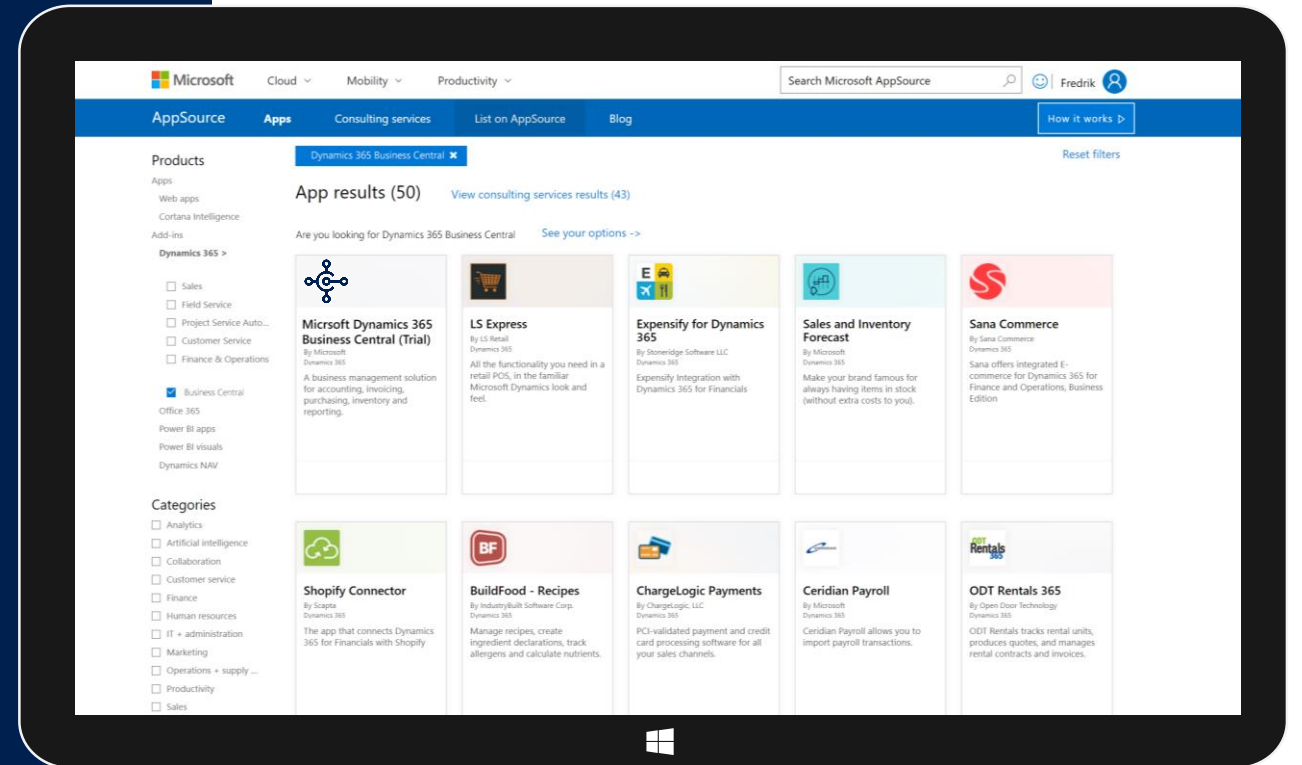
Rearrange fields, rename groups, and  
reposition elements using a simple  
drag-and-drop interface.



# Add industry or business extensions

Extend Dynamics 365 Business Central to fit industry or business needs with integrated add-on apps.

Connect to data sources and services — Excel files, SharePoint lists and CRM records with Microsoft PowerApps.





# Be ready for growth

Start with what you need and grow at your own pace to run your business securely in the trusted Microsoft cloud.

Easily manage growth using adaptable business applications, and a scalable database.



# Next steps

Microsoft Dynamics 365 Business Central is available through Microsoft Certified Partners.

MicroChannel is a Microsoft Partner and can meet with you to discuss your business needs, provide additional details on pricing, and answer your implementation questions.

Get in touch with MicroChannel today:

**MicroChannel**



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